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FALL 6263 1901

#### WHOLESALE TRADE-LIST

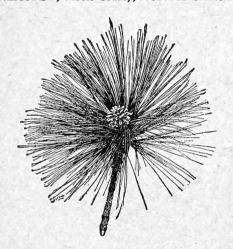
OF

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## Pinehurst Nurseries

OTTO KATZENSTEIN MANAGER

PINEHURST, Moore County, NORTH CAROLINA



NORTH CAROLINA

### Woody and Herbaceous Plants

and Other Ornamentals

75 ACRES UNDER CULTIVATION

Our stock has been regularly examined by the Entomologist to the North Carolina Commission for Controlling Crop. Pests, who has at all times found it healthy and without indication of any of the scales or insects designated as dangerous by the Commission. To further protect our customers, stock will from naw be subjected to furnigation before packing, if desired.

Our FREIGHT AND EXPRESS OFFICES are at Pinehurst, N. C., on the A. & A. Railway, which connects with both the Southern and Seaboard Air Line Railways.

TRANSPORTATION RATES by freight from here are, to New York City 53c., to Boston 58c., to Richmond, Va., 38c., to Atlanta, Ga., 52c., per 100 pounds; and by express to New York \$2.20, to Boston \$2.60, to Richmond, Va., \$1.00, to Atlanta, Ga., \$1.60, per 100 pounds.

TERMS: Cash or satisfactory references from unknown correspondents. All book accounts will become due (and subject to sight draft) sixty days from date of bill of lading, where no other arrangements have been made.

**DISCOUNTS:** We allow a discount of 5 per cent. for cash with orders or for remittances within fifteen days from date of bill of lading.

**REDUCTIONS:** On *Woody Plants* we invoice 5 at 10 rates; 50 at 100 rates; 500 at 1000 rates. On *Herbaceous Plants* we invoice 5 at 10 rates; 25 at 100 rates; 250 at 1000 rates. Packing and boxing charged at cost.

SHIPPING INSTRUCTIONS: We solicit precise instructions as to kind of conveyance and route, or we shall ship at our own discretion. All goods travel at risk of consignee.

SHIPPING SEASON: We ship shrubbery from October until May with hardly an interruption. Our storage cellar enables us to keep plants dormant for late orders. We advise, to send all orders as early as ever convenient and we shall hold them as long as practicable, if desired by consignee.

COLLECTED SHRUBBERY: We ship very large quantities of collected shrubbery every season in solid car loads and smaller lots to many of the largest parks and to others. We have a well-trained force, who will handle this class of shrubbery with greatest care. We ship well-developed plants with good roots that have not been exposed to the weather, and pack in damp sphagnum moss. We prune the tops of most collected shrubs, if not otherwise instructed, to effect a material saving in freight.

HERBACEOUS PLANTS: Quite a number of perennials we have now in nursery rows, while others will have to be collected on order. Some kinds of these can be identified only when in bloom. Orders on such will be filled in due season. We can collect herbaceous plants in largest lots and at special prices.

AMERICAN TREE SEEDS: Our descriptive catalogue for 1901 of seeds of American conifers, trees, perennials, etc., will be gladly sent upon request.

THIS LIST CANCELS ALL PREVIOUS QUOTATIONS.

JAMES W. TUFTS, OTTO KATZENSTEIN,
Boston, Mass. Manager.

### Woody Plants.

Col., collected plants. S. seedlings. C., from cutting bed. All others are nursery grown and transplanted.

|  | Size      | Each | 10    | 100   | 1000  |
|--|-----------|------|-------|-------|-------|
| Abelia chinensis                               | .1-2'     | .20  | 1.50  | 12.00 |       |
| ABIES ARIZONICA                                |           |      |       |       |       |
| ARGENTEA                                       | _9-18"    | 3.00 | 27.50 |       |       |
| Silver Cork Fir.                               | 0.10#     | 0=   | 7 -0  | 4.00  |       |
| 11ase11  |           | .25  | 1.50  | 4.00  | - 00  |
| Acer dasycarpum<br>Soft or Silver Maple.       | .1-2′ S.  | .10  | .50   | 1.50  | 5.00  |
|  |           | .15  | .75   | 2.50  | 8.00  |
| " rubrum                                       | .1-2'     | .10  | .60   | 3.00  | 20.00 |
| Itow II apro-                                  | 2-3'      | .15  | 1.00  | 4.00  | 30.00 |
|  | 3-5'      | .20  | 1.00  | 5.00  | 40.00 |
|  | 2-4' col. | 4.0  | .40   | 1.00  | 8.00  |
|  | .1-2′     | .10  | .50   | 3.50  | 20.00 |
| We have big stock in ex-<br>cellent condition. |           | .20  | 1.00  | 6.00  | 35.00 |
|  | 4-6'      | .30  | 1.50  | 8.00  | 5     |
| Albizzia julibrissin                           | _3-5′     | .15  | .75   | 3.50  |       |
|  | 5-8'      | .25  | 1.50  | 9.00  |       |
| Amorpha fruticosa                              |           | .25  |       |       |       |
| " nana   |           | .25  |       |       |       |
| Ampelopsis engelmanni                          |           | .20  | 1.00  | 6.00  |       |
| quinqueiona                                    |           | .15  | .80   | 5.00  |       |
| Andromeda mariana Staggerbush.                 |           | .25  | 2.00  | 6.00  |       |
| Staggerousie,                                  | 1-2'      | .35  | 2.50  | 8.00  |       |
| " nitida                                       | 1-3′ col. |      | .75   | 3.00  | 10.00 |
| " nitida<br>Fetterbush.                        |           | .25  | 2.00  | 6.00  |       |
|  | 1-3′ col. |      | .75   | 3.00  | 10.00 |
| Aralia pentaphylla                             |           | .10  | .80   | 6.00  |       |
|  | 2-3'      | .25  | 2.00  |       |       |
| " spinosa                                      |           | .25  | 2.00  |       |       |
| Azalea nudiflora                               |           | .20  | 1.75  | 10.00 |       |
|  | 2-3' col. |      | .75   | 3.50  | 20.00 |
| " vaseyi                                       |           | .25  | 1.00  | 9.00  |       |
| Baccharis halimifolia                          |           | .15  | 1.00  | 6.00  |       |
|  | 3-5'      | .30  | 2.50  |       |       |
| Berberis thunbergi                             |           | .15  | 1.00  | 6.00  |       |
| Bignonia capreolata Crossvine.                 |           | .15  | 1.00  | 8.00  | 30.00 |
| Crosstine.                                     | 2-4'      | .25  |       | 10.00 |       |
|  | 2-4' col. |      | .75   | 3.00  | 20.00 |
| " radicans                                     | 2-4'      | .25  | 1.50  | 7.00  |       |
| •  | 2-3' col. |      | .75   | 3.00  | 20.00 |
| Broussonetia papyrifera<br>Paper Mulberry.     | _2-6′     | .25  | 2.00  |       |       |
| Buxus arborescens                              | _6-9"     | .10  | .80   | 3.50  |       |
| " suffruticosa                                 | _3-9"     | .10  | .80   | 3.50  | 20.00 |
|  | 6-12''    | .15  | 1.00  | 4.50  | 24.00 |
|  |           |      |       |       |       |

|   | ٥:         | n ,  | 10   | 100   | ****  |
|---|------------|------|------|-------|-------|
| G 111   | Size       | Each | 10   | 100   | 1000  |
| Callicarpa americana<br>French Mulberry.  |            | .15  | .80  | 3.50  | 18.00 |
|   | 2-3′ col.  |      | .60  | 2.50  | 10.00 |
| Calycanthus laevigatus (floridus) Spice Shrub.  | 1-2′       | .25  | 1.00 | 6.00  |       |
| Castanea pumila   | _1-2′      | .25  | 2.00 | 5.00  |       |
| Chinquapin.   | 2-3' col.  |      | .50  | 2.00  | 12.00 |
| Catalpa speciosa  |            | rg.  | .35  | 1.50  | 4.00  |
| Hardy Catalpa.  | 2-4'       | .15  | 1.00 | 4.00  | 25.00 |
| Ceanothus americanus  | 9-18"      | .15  | 1.00 | 5.00  |       |
| New Jersey Tea.   | 1-2' col.  |      | .75  | 2.50  | 10.00 |
| Cedrus deodara  | _2-3'      | .35  | 3.00 |       |       |
| Deodar Cedar.<br>Splendid plants.   | 3-5'       | .50  | 4.50 |       |       |
| Celastrus punctatus   | 3-5/       | .25  | 2.00 |       |       |
| Cephalanthus occiden-   |            | 0    | 2.00 |       |       |
|   | _2-3′      | .20  | 1.20 | 6.00  |       |
| Cercis canadensis   | _1-3'      | .20  | 1.00 | 4.00  | 25.00 |
| Redbud, Judas Tree.   | 3-5'       | .25  | 1.50 | 7.00  |       |
| Our stock is very fine of<br>this beautiful ornamental,                                     | 5-8'       | .35  | 2.50 |       |       |
| which is among the earliest<br>bloomers.  | 1-2' col.  |      | .60  | 1.50  | 9.00  |
| broomers.   | 2-4' col.  |      | .75  | 2.50  | 12.00 |
| Chionanthus virginica   | _1-3′      | .25  | 1.25 | 8.00  |       |
| White Fringe.   | 1-3' col.  |      | .75  | 4.50  | 15.00 |
| Clematis crispa   | _clumps    | .35  | 2.50 | 10.00 |       |
| $Blue\ Jessamine.$  | strg. col. |      | 1.00 | 5.00  | 38.00 |
| Chamaecyparis thuyoide White Cedar.   | 0          |      | .75  | 3.00  | 15.00 |
| Clematis paniculata   | heavy      | .40  | 3.00 | 20.00 |       |
| Clethra alnifolia   | 1-2'       | .20  | .75  | 3.00  | 18.00 |
| Sweet Pepperbush.<br>We have very large stock   | 2-3'       | .25  | 1.00 | 3.50  | 22.50 |
| in finest condition this year.  | 2-3' col.  |      | .75  | 2.00  | 10.00 |
| Cliftonia ligustrina  | 1-2'       | .15  | 1.00 | 5.00  |       |
| Ironwood. Rare and very handsome.   | 2-4'       | .25  | 1.50 | 7.50  |       |
| Cornus florida  | _12-18"    | .10  | .75  | 4.50  | 20.00 |
| Flowering Dogwood.  | 18-24"     | .15  | 1.00 | 5.00  | 24.00 |
| We have again a splendid lot of about 25,000 trans-   | 24-36"     | .20  | 1.50 | 7.00  | 35.00 |
| lot of about 25,000 trans-<br>planted dogwoods. The   | 3-5'       | .30  | 2.00 | 18.00 |       |
| small sizes are fine for lining<br>out in nursery rows and the<br>larger ones for immediate | 2-3' col.  |      | .50  | 2.00  | 10.00 |
| larger ones for immediate effect.   | 3-5′ col.  |      | .75  | 3.50  | 12.00 |
| Cotoneaster microphylla   |            | .20  | 1.50 | 6.00  |       |
| Evergreen Cotoneaster.  | very strg. |      | 2.50 |       |       |
| Cupressus lawsoniana  | .2-3'      | .30  | 2.50 | 12.00 |       |
| Lawson's Cypress.   | 3-4'       | .40  |      | 15.00 |       |
|   | 5'         | .50  | 4.50 |       |       |
| Cydonia japonica  | 1-2'       | .20  | 1.50 | 6.00  |       |
| Japanese Quince.  | 2-3'       | .25  | 2.00 | 8.00  |       |
| Deutzia crenata   |            | .20  | 1.25 | 5.00  |       |
| " gracilis  |            | .25  | 1.50 | 5.00  |       |

|  | Size      | Each | 10          | 100            | 1000  |
|--|-----------|------|-------------|----------------|-------|
| Deutzia parviflora<br>Pride of Rochester.  | _2-3′     | .25  | 1.50        | 5.00           |       |
| Diospyros virginiana<br>Persimmon.   | 1 yr. S.  |      | .60         | 2.00           | 6.50  |
| Dirca palustris  | _1-2′     | .20  | .80         | 4.00           |       |
| Leatherwood.   | 10-18" cc | ol.  | .50         | 1.75           | 10.00 |
| Evonymus americanus _  | _6-12"    | .10  | .75         | 2.00           | 18.00 |
| Strawberrybush.  | 1-2'      | .20  | 1.50        | 4.00           |       |
|  | 2-3' col. |      | .75         | 2.00           | 12.00 |
| " japonicus  |           | .15  | .60         | 3.00           |       |
| Japanese Spindle Tree.   | 1-2'      | .25  | 1.50        | 5.00           |       |
| " radicans   | - 9-18"   | .15  | .60         | 4.00           | 30.00 |
| " radicans, fol.   | 0.15//    |      | 00          | 1.00           |       |
| var.   |           | .15  | .60         | 4.00           |       |
| Forsythia fortunei   |           | .15  | .75         | 4.00           |       |
| VIIIdissima  |           | .15  | .75         | 4.00           |       |
| Fothergilla alnifolia<br>Dwarf Alder.  | 2-3'      | .20  | 1.50        | 8.00           |       |
| We call special attention  |           | .30  | 2.50        | 12.00          | 00.00 |
| to this rare shrub, which has<br>very early and very hand-<br>some flowers.  | 2-3' col. |      | 1.00        | 3.00           | 20.00 |
| Gardenia florida   | _3-6"     | .10  | .60         | 3.00           |       |
| $Cape\ Jessamine.$   | 9-18"     | .25  | 2.00        |                |       |
| Gelsemium sempervirens   | s 1-2′    | .10  | .60         | 4.00           | 20.00 |
| Yellow Jessamine.  | 2-3'      | .20  | .80         | 6.00           | 27.50 |
| We advise the use of Gel-<br>semium in pots, where it is   | 3-5'      | .25  | 2.00        | 8.00           |       |
| not hardy, as it can easily be brought to bloom for  | heavy co  | ol.  | .75         | 4.00           | 15.00 |
| we advise the use of Ger-<br>semium in pots, where it is<br>not hardy, as it can easily<br>be brought to bloom for<br>Easter and is always in de-<br>mand for florits' purposes. | light col |      | .40         | 1.50           | 6.00  |
| Genista juncea<br>Spanish Broom.   | _2-4′     | .25  | 1.00        | 8.00           |       |
| " scoparia<br>Scotch Broom.  |           |      | .50         | 2.00           | 15.00 |
| Scotch Broom.  | 1-2'      | .25  | 1.00        | 3.50           |       |
|  | 2-4'      | .40  | 2.50        | 12.00          |       |
| " tinctoria<br>Woodwaxen.  | _2-4′     | .15  | 1.00        | 8.00           |       |
| Gordonia lasianthus  | _2-4′     | 1.20 | 10.00       |                |       |
| Loblolly Bay.  | 3-5' col. | .50  | 3.00        | 18.00          |       |
| Hamamelis virginica  |           | .10  | .75         | 6.00           |       |
| Witch Hazel,   | 2-4'      | .20  | 1.25        | 8.00           |       |
|  | 1-3′ col. |      | .60         | 3.00           | 20.00 |
| Hedera helix   | _1-2′     | .15  | 1.00        | 4.00           |       |
| English Ivy.   | 2-3'      | .25  | 1.50        | 6.00           |       |
| Hibiscus syriacus, named   | 12-3'     | .25  | 1.50        | 5.00           |       |
| fol. var   |           | .30  | 2.00        | 8.00           |       |
| " grandiflorus   |           | .15  | 1.00        | 5.00           |       |
| " militaris  |           | .15  | 1.00        | 5.00           |       |
| Hydrangea quercifolia  |           | .50  | 4.50        |                |       |
| " radiata  | _1-2'     | .15  | 1.00        | 8.00           |       |
|  |           |      |             |                |       |
| Hypericum moserianum   |           | .10  | .60<br>1.00 | $2.50 \\ 4.00$ |       |

|   | Size                   | Each | 10   | 100   | 1000  |
|---|------------------------|------|------|-------|-------|
| Ilex coriacea   | _2-3′                  | .25  | 1.50 | 8.00  |       |
| Tall Inkberry.  | 2-4 col.               |      | .75  | 4.00  | 12.00 |
| " glabra  | -6-9"                  | .15  | 1.00 | 7.00  | 40.00 |
| Inkberry.   | 9-18"                  | .30  | 2.00 | 10.00 |       |
|   | 2-4' col.              |      | .75  | 4.00  | 12.00 |
| " opaca   | 6-12"                  | .15  | 1.25 | 8.00  | 42.00 |
| American Holly.   | 1-2'                   | .30  | 2.50 | 20.00 |       |
| We have very large and<br>fine stock this year and call   | 2-3'                   | .40  | 3.50 |       |       |
| special attention to the small<br>sizes for lining out. We de-  | 1-3' col.              |      | 1.25 | 6.00  | 25.00 |
| foliate holly upon request.   | 3-5' col.              |      | 2.00 | 8.00  | 40.00 |
|   | _1-3′                  | .15  | 1.00 | 6.00  |       |
| Deciduous Holiy.  | 3-5'                   | .25  | 2.00 | 10.00 |       |
|   | 2-4' col.              |      | .75  | 4.00  | 15.00 |
| Itea virginica  | _9-18"                 | .20  | 1.00 | 7.50  |       |
| Jasminum nudiflorum   | _9-12"                 | .15  | .50  | 2.50  | 25.00 |
| Tellow Jasmine.   | 1-3'                   | .15  | 1.00 | 5.00  | 22.00 |
| We can furnish this kind in 10,000 lots now.  | 3-5'                   | .30  | 1.50 | 8.00  | 35.00 |
| Juniperus virginiana  | _9-18"                 | .10  | .80  | 6.00  |       |
| · Red Cedar.  | 18-24"                 | .15  | 1.20 | 8.00  |       |
| We have some quite large<br>specimens which were re-  | 2-3'                   | .25  | 1.75 | 10.00 |       |
| peatedly transplanted and   | 3-5'                   | .45  | 3.50 |       |       |
| peatedly transplanted and<br>for which we can make a<br>very special price by corres-   | 3-9" col.              | S.   | .50  | 2.00  | 12.00 |
| pondence.   | 1-3' col.              |      | .75  | 3.00  | 18.00 |
| Kalmia latifolia  |                        | .20  | 1.50 |       |       |
| Mountain Laurel.  | 1 <del>1</del> -3' col | 20   | 1.50 | 10.00 | 60.00 |
| Lagerstroemia indica  | _                      | .25  |      | 18.00 |       |
| Crape Myrtle.   | 2-4'                   | .40  | 3.00 |       |       |
| We still have some very<br>fine, quite large specimens<br>left, which are just right for<br>tubs. Prices and sizes upon<br>application. |                        |      |      |       |       |
| Laurus latifolia<br>Broad-leaved Laurel.  | 1-3′                   | .40  | 3.50 |       |       |
| Leiophyllum buxifolium Sand Myrtle.   | $1-1\frac{1}{2}'$      | .20  | .75  | 7.50  |       |
| " prostratum<br>Mountain Heath.   | 1_9-15"                | .20  | 1.50 | 8.50  |       |
| Leucothoe catesbaei   | 9-15"                  | .25  | 1.25 | 6.00  |       |
| Ligustrum chinense  | 2-4′ col.              |      | .75  | 3.00  | 12.00 |
| nanum   | 6-12'                  | .10  | .50  | 2.00  | 9.00  |
| Chinese Privet.   |                        | .15  | .75  | 3.00  | 15.00 |
| We can recommend this privet, which is nearly if not  | 2-3'                   | .20  | 1.00 | 4.00  | 20.00 |
| quite evergreen with us,<br>very highly and can supply<br>largest lots.   | 0 = /                  | .30  | 1.50 | 6.00  |       |
| Ligustrum ovalifolium_  |                        | .10  | .50  | 2.00  | 10.00 |
| Californian Privet.   | 1-2'                   | .15  | .75  |       | 15.00 |
|   | 2-3'                   | .20  | 1.00 |       | 20.00 |
| Liquidambar styraciflua   | 1_2-3'                 | .15  | 1.20 | 6.00  |       |
| Sweet Gum.  | 2-5' col.              |      | .75  |       | 10.00 |
| Liriodendron tulipifera.  |                        | .15  | 1.20 |       |       |
| Tulip Tree.   | 2-5' col.              |      | .50  |       | 8.00  |

|   | Size           | Each       | 10          | 100   | 1000          |
|---|----------------|------------|-------------|-------|---------------|
| Lonicera brachypoda<br>halleana                   | 1-3′           | .10        | .75         | 3.00  | 12.00         |
| Japanese Honeysuckle.                             | 3-5'           | .25        | 2.00        | 7.50  | 25.00         |
| " aureo-reticulate                                | a_2-3'         | .20        | 1.50        | 3.00  |               |
| Golden Honeysuckle.                               |                | .30        | 2.00        | 7.00  |               |
| " chinensis<br>Chinese Honeysuckle.               | 1-3′           | .15        | 1.20        | 5.00  |               |
| " semperflorens .                                 |                | .15        | 1.20        | 5.00  |               |
| Woodbine.   | 2-3' col.      |            | .60         | 3.00  | 12.00         |
| Lycium halimifolium                               | 2-3′           | .25        | 1.50        | 6.00  |               |
| Maclura aurantiaca<br>Osage Orange.               |                | .25        | 1.25        | 8.00  |               |
| Magnolia acuminata<br>Cucumber Tree.              |                | .20        | 1.25        | 10.00 | 60.00         |
| " glauca  | 3-6" S.        |            | .50         | 2.50  | 12.00         |
| Sweet Bay.  | 5-0 tr.        | .10        | .80         | 3.50  | 20.00         |
|   | 6-12"          | .15        | 1.20        | 6.00  |               |
|   | 1-2'           | .25        | 2.00        | 12.00 |               |
|   | 1-2′ col.      |            | .75         | 4.00  | 25.00         |
|   | 2-3' col.      |            | 1.00        | 5.00  | 30.00         |
| " grandiflora                                     | 6-12"          | .25        | 2.00        | 10.00 |               |
|   | 1-2'           | .50        |             | 40.00 |               |
|   | 2-3'           | .75        | 7.00        |       |               |
| Mahonia aquifolium  Asheberry.                    | 1-3′           | .25        | 1.50        | 9.00  |               |
| Melia azederach<br>Pride of China.                | 3-5′<br>·      | .20        | 1.00        | 5.00  |               |
| " azederach umbra<br>uliformis<br>Texas Umbrella. | 2-4′           | .25        | 1.50        | 6.00  |               |
|   | 1-2′           | .15        | 1.00        | 4.00  | <b>3</b> 5.00 |
| Bayberry.   | 2-3'           | .20        | 1.25        | 5.00  | 40.00         |
|   | 2-3' col.      |            | .75         | 3.00  | 12.00         |
| " pumila  | 3-9"           | .15        | 1.00        | 6.00  |               |
| Dwarf Myrtle. This magnificent, almost            |                | .25        | 1.75        | 9.00  |               |
| evergreen shrub deserves to                       | 2-3            | .40        | 3.50        |       |               |
| be planted everywhere and we recommend it highly. | 1-3' col.      |            | 1.00        | 5.00  | 20.00         |
| Nyssa sylvatica                                   | 2-3′           | .25        | 1.50        | 9.00  |               |
| Tupelo.   | 1-3' col.      | .10        | .75         | 4.00  | 12.00         |
|   | 3-5' col.      | .15        | 1.00        | 5.00  | 15.00         |
| Olea americana                                    | _2-3′          | .50        |             |       |               |
| Oxydendrum arboreum.                              | 1-2′           | .15        | 1.50        | 6.00  |               |
| Sourwood  | 2-3'           | .20        | 1.75        | 8.00  |               |
| e c   | 3-5'           | .25        | 2.25        | 10.00 |               |
|   | 2-3' col.      |            | .75         | 3.00  | 15.00         |
|   | 3-5' col.      |            | 1.00        | 4.00  | 20.00         |
| Persea carolinensis                               | _3-6"          | .10        | .75         | 5.00  |               |
| n. 1 n  |                |            |             |       |               |
| Red Bay   | 1-2'           | .20        | 1.50        | 10.00 |               |
| Ked Bay   | · 1-2′<br>2-4′ | .20<br>.35 | 1.50 $3.00$ | 10.00 |               |
| Ked Bay   | 1-4            | .35        |             | 3.00  | 15.00         |

| Mock Cherry, Fine as pot plant for florists.  |  |           |      |      |       |       |
|---|--|-----------|------|------|-------|-------|
| Pinus australis (in pots) 6-12"  root pruned 1-2' Long-leaf Pine.  "excelsa   |  | Size      | Each | 10   | 100   | 1000  |
| Pinus australis (in pots) 6-12"  root pruned.1-2' Long-leaf Pine.  "excelsa23'  |  | _1-3′     | .20  | 1.00 | 5.00  |       |
| root pruned 1-2'  |  | _6-12"    | .25  | 2.00 | 15.00 |       |
| ## Extra fine. Transplanted in Spring.  ## Short-leaf Pine. 3-4'  | root pruned                                      |           | .50  | 3.00 | 25.00 |       |
| Extra fine. Transplanted in Spring.  Extra fine. Transplanted 4-5' .75 6.00  "mitis   |  | 2-3/      | .40  | 3.50 | 27.50 |       |
| in Springs. 4-5'  | Bhoian Pine.                                     |           |      |      |       |       |
| " mitis   | Extra fine. Transplanted in Spring.              | 4-5'      | .75  |      |       |       |
| " taeda   | " mitis  | _9-12"    | .25  | 2.00 | 15.00 |       |
| root pruned 1-2'  | Short-leaf Pine.                                 | 1-2'      | .50  | 3.00 | 25.00 |       |
| Platanus occidentalis   5-8'   .35   1.50   10.00   | " taeda  | 9-12"     | .25  | 2.00 | 15.00 |       |
| Platanus occidentalis   | root pruned<br>Old Field Pine.                   | _1-2′     | .50  | 3.00 | 25.00 |       |
| Our sycamores are naturally grown, not pruned to street trees.  Platanus orientalis   | Platanus occidentalis                            | _5-8′     | .35  | 1.50 | 10.00 |       |
| Platanus orientalis   | Our sycamores are naturally grown, not pruned to | 8-10′     | .50  | 2.50 |       |       |
| Fine as pot plant for florists.  Pyrus arbutifolia  |  | _2-4'     | .20  | 1.50 | 8.00  |       |
| Fine as pot plant for 2-4   | Prunus caroliniana                               | _1-2'     | .15  | .65  | 3.50  | 18.00 |
| Pyrus arbutifolia   | Fine as pot plant for                            | 2-4'      | .25  | 1.00 | 6.00  |       |
| One of the best tall shrubs for Winter effect, as berries stay until new flowers appear.   2-4' col.   35 2.50 7.50   | Pyrus arbutifolia                                | _1-2'     | .15  | .75  | 3.00  | 25.00 |
| for Winter effect, as berries 3-5'  | Red Chokeberry.                                  |           | .25  | 1.00 | 4.50  | 35.00 |
| Quercus alba  | for Winter effect, as berries                    | 3-5'      | .35  | 2.50 | 7.50  |       |
| White Oak. 9-15" .10 .60 2.00 15.00  " laurifolia3-6" S50 1.50 10.00  3-6" .50 4.00 25.00  " palustris3-6" S50 1.50 12.00  " phellos3-6" S50 1.50 12.00  " prinus3-6" S50 1.50 12.00  " prinus3-9" S50 1.50 12.00  2-5" .35 2.00 6.00 35.00  " virens2-4" .35 3.00 15.00  Rhamnus chlorophora9-18" .25 2.00  Rhus cotinus12-18" .25 2.00 5.00  ***Smoke Tree.**  Robinia hispida1-2" .20 1.00 6.00  1-2" col60 3.00 15.00  Rosa bracteata1-2" .20 1.00 6.00  1-2" col60 3.00 15.00  Rosa bracteata1-3" .25 1.25 3.00 20.00  A grand evergreen single white rose.  Rosa carolina2-3" .10 .75 6.00 45.00  ***Wild Rose.**  " laevigata1-3" .25 1.00 3.00   |  | 2-4' col. |      | .75  | 3.00  | 15.00 |
| " laurifolia 3-6" S.  | Quercus alba                                     |           |      | .50  | 1.50  | 10.00 |
| Ratifiolia  |  |           | .10  | .60  | 2.00  | 15.00 |
| 3-6' .50 4.00 25.00  " palustris  | 1auriiona  |           |      |      |       | 10.00 |
| " palustris   | Lauret Oak,                                      |           |      |      |       | 50.00 |
| ### Pin Oak:  ### phellos   |  |           | .50  |      |       |       |
| ## Willow Oak:  " prinus3-9" S.   | Pin Oak.   |           |      |      |       |       |
| Mountain Chestnut Oak.   1-2'   .20   1.00   4.00   25.00   | Willow Oak.                                      |           |      | .50  |       |       |
| " virens  | prinus   |           |      |      |       |       |
| " virens       2-4'       .35       3.00       15.00         Rhamnus chlorophora       9-18"       .25       2.00         Rhus cotinus       12-18"       .25       2.00       5.00         Robinia hispida       1-2'       .20       1.00       6.00         Bristly Locust       1-2' col.       .60       3.00       15.00         " hispida rosea       1-2' col.       .60       3.00       15.00         Rosa bracteata       1-3'       .25       1.25       3.00       20.00         A grand evergreen single white rose.       3-6'       .35       2.00       6.00       35.00         Wild Rose.  | Mountain Chesthat Oak.                           |           |      |      |       |       |
| Tite Oak.  Rhamnus chlorophora 9-18" .25 2.00  Rhus cotinus 12-18" .25 2.00 5.00  Robinia hispida 1-2' .20 1.00 6.00  Bristly Locust. 1-2' col60 3.00 15.00  "hispida rosea 1-2' .20 1.00 6.00  1-2' col60 3.00 15.00  Rosa bracteata 1-3' .25 1.25 3.00 20.00  A grand evergreen single white rose.  Rosa carolina 2-3' .10 .75 6.00 45.00  Wild Rose.  "laevigata   |  |           |      |      |       | 35.00 |
| Rhus cotinus       12-18"       .25       2.00       5.00         Smoke Tree.         Robinia hispida       1-2'       .20       1.00       6.00         Eristly Locust.       1-2' col.       .60       3.00       15.00         ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' '   | /116112  | _2-4′     | .35  | 3.00 | 15.00 |       |
| Smoke Tree.           Robinia hispida         1-2'         .20         1.00         6.00           Bristly Locust         1-2' col.         .60         3.00         15.00           '' hispida rosea         1-2' col.         .60         3.00         15.00           Rosa bracteata         1-3'         .25         1.25         3.00         20.00           A grand evergreen single white rose.         3-6'         .35         2.00         6.00         35.00           Rosa carolina         2-3'         .10         .75         6.00         45.00           '' laevigata         1-3'         .25         1.00         3.00  | Rhamnus chlorophora                              | _9-18"    | .25  | 2.00 |       |       |
| ### Bristly Locust. 1-2' col  | Rhus cotinus                                     | _12-18"   | .25  | 2.00 | 5.00  |       |
| " hispida rosea 1-2' .20 1.00 6.00  1-2' col60 3.00 15.00  Rosa bracteata 1-3' .25 1.25 3.00 20.00  A grand evergreen single white rose.  Rosa carolina 2-3' .10 .75 6.00 45.00  Wild Rose.  " laevigata 1-3' .25 1.00 3.00   | Robinia hispida                                  | _1-2′     | .20  | 1.00 | 6.00  |       |
| 1-2' col.   .60   3.00   15.00    -2' col.   .60   3.00   15.00    -2' col.   .60   3.00   20.00    -2' col.   .60   3.00   20.00 |  | 1-2′ col. |      | .60  | 3.00  | 15.00 |
| Rosa bracteata  | " hispida rosea                                  |           | .20  |      |       |       |
| MacCartney Rose. 3-6' .35 2.00 6.00 35.00 white rose.  Rosa carolina2-3' .10 .75 6.00 45.00   " laevigata1-3' .25 1.00 3.00   |  |           |      |      |       | 15.00 |
| A grand evergreen single white rose.  Rosa carolina2-3' .10 .75 6.00 45.00  Wild Rose.  '' laevigata1-3' .25 1.00 3.00  | Rosa bracteata                                   |           |      |      |       | 20.00 |
| " laevigata1-3' .25 1.00 3.00   | A grand evergreen single                         | 3-6'      | .35  | 2.00 | 6.00  | 35.00 |
| 1aevigata1-5 .25 1.00 5.00  | Wild Rose.                                       | _2-3′     | .10  | .75  | 6.00  | 45.00 |
| Cherokee Rose. 3-6' .35 2.00 5.00   | laevigata  |           | .25  | 1.00 | 3.00  |       |
|   | Cherokee Rose.                                   | 3-6'      | .35  | 2.00 | 5.00  |       |

|   | Size          | Each | 10   | 100   | 1000          |
|---|---------------|------|------|-------|---------------|
| Rosa lucida                             | _12-18"       | .20  | 1.20 | 4.00  | 30.00         |
| " wichuraiana                           | <b>-1-</b> 3′ | .20  | 1.25 | 5.00  | 32.50         |
| Memorial Rose.                          | 3-6'          | .35  | 2.50 | 12.00 |               |
| " Mandas Hybrids                        | _1-3′         | .25  | 1.50 | 6.00  |               |
| ·                                       | 3-6'          | .40  | 3.00 |       |               |
| " climbing in var                       | very hv       | y25  | 1.50 | 6.00  |               |
| " H. P. in fine vars.                   | _2 yrs.       | .25  | 2.00 | 12.00 |               |
| " Crimson Rambler                       |               |      |      |       |               |
| and Empress of                          | 1.04          | 05   | ,    | 0.00  |               |
| China                                   |               | .25  | 1.75 | 8.00  |               |
| ~                                       | 3-6'          | .45  |      | 12.00 | <b>#</b> 0.00 |
| Rubus hispidus                          |               | .15  | .50  | 3.00  | 12.00         |
| Salix pendulaWeeping Willow.            | 5-8′          | .40  | 3.50 |       |               |
| Sambucus canadensis                     | _1-3′         | .15  | 1.20 | 4.00  |               |
| Santolina chamaecyparis                 | S-            |      |      |       |               |
| sus                                     | 3-6"          | .10  | .50  | 3.00  |               |
| Lavender Cotton. One of the neatest and | 6-9"          | .15  | .85  | 5.00  |               |
| most regular plants for borders.        | 9-18" hv      | y25  | 1.25 | 7.00  |               |
| Sassafras officinale                    | _1-3′         | .25  | 1.25 | 6.00  |               |
|   | 3-5/          | .35  | 1.75 | 7.50  |               |
|   | 2-3' col.     | **** | .60  | 3.00  | 12.00         |
| Spiraea Anthony Watere                  |               | .20  | 1.25 | 8.00  | 12.00         |
| opinion interest where                  | 9-15"         | .25  | 1.50 |       |               |
|   | 15-24"        | .35  | 3.00 | 10.00 |               |
| " thunbergi                             |               | .10  | .75  | 3.00  |               |
| manoorgi IIIII                          | 1-3/          | .25  | 2.00 | 5.00  |               |
| " tomentosa alba _                      |               | .25  | 2.00 | 0.00  |               |
| Stuartia pentagyna                      |               | .25  | 1.50 | 6.00  |               |
| Symphoricarpos vulgaris                 |               | .20  | 1.50 | 3.00  | 25.00         |
| Indian Currant.                         |               | .20  | 1.00 | 0.00  | 20.00         |
| Syringa, named vars                     | 15-24"        | .25  | 2.00 |       |               |
| Tamarix africana                        | _6-12"        | .10  | .75  | 3.00  |               |
|   | 3-4'          | .35  | 3.00 |       |               |
| Taxodium distichum                      | _2-3′         | .25  | 2.00 | 15.00 |               |
| Bald Cypress.                           | 3-5'          | .35  | 3.00 | 20.00 |               |
|   | _9-15"        | .10  | .75  | 3.00  | 18.00         |
| Basswood,                               | 15-24''       | .15  | 1.00 | 5.00  |               |
|   | 2-4'          | .25  | 2.00 | 8.00  |               |
|   | 9-12" co      | l.   | .40  | 1.25  | 5.00          |
|   | 1-3′ col.     |      | .50  | 1.50  | 6.00          |
| Thuya pyramidalis                       | _1-2′         | .25  | 1.50 | 8.00  |               |
| Pyramidal Arbor Vitae.                  | 2-3'          | .35  | 2.50 | 10.00 |               |
|   | 3-4'          | .45  | 3.50 |       |               |
| Tsuga canadensis                        | 1-2′          | .15  | ,75  | 4.00  | 35.00         |
|   | _1-3′         | .25  | 2.00 |       |               |
| $Wahoo\ Elm.$                           | 3-6'          | .40  | 3.50 |       |               |
|   | 2-4′ col.     |      | .75  | 3.00  | 20.00         |
|   |               |      |      |       |               |

|   | Size       | Each | 10      | 100   | 1000  |
|---|------------|------|---------|-------|-------|
| Vaccinium crassifolium_   | _3-9"      | .10  | .75     | 3.00  |       |
| Fine evergreen ground   | strg. cl.  | .20  | 1.25    | 8.00  |       |
| cover.  | strg. col. |      | .60     | 2.50  | 15.00 |
| Viburnum nudum  | _1-3′      | .20  | 1.20    | 4.50  | 35.00 |
| Possum Haw.   | 3-5'       | .30  | 1.75    | 6.50  |       |
|   | 2-4' col.  |      | .60     | 2.00  | 10.00 |
| " prunifolium_  | _9-12"     | .20  | 1.25    | 5.00  |       |
| Black Haw.  | 1-2'       | .25  | 2.00    | 8.00  |       |
|   | 2-3' col.  |      | 1.00    | 4.00  | 15.00 |
| Vinca major   | _clumps    | .10  | .75     | 2.50  | 8.00  |
| " minor   | - "        | .10  | .75     | 2.50  | 8.00  |
| Vinca and can supply in any<br>quantity and size. Samples<br>of size generally supplied<br>sent upon request. |            |      |         |       |       |
| Xanthorrhiza apiifolia  | _9-18"     | .15  | .75     | 3.00  | 25.00 |
| Yellow Root.  | 18 - 24''  | .20  | 1.00    | 4.00  |       |
|   | light col. |      | .60     | 2.00  | 8.00  |
|   | heavy col  |      | .75     | 2.50  | 10.00 |
|   | _1-2'      | .30  | 2.50    |       |       |
| Spanish Bayonet.<br>Fine for tubs.  | 2-3'       | .40  | 3.50    |       |       |
| Fine for tuos.  | 3-6'       | .75  | to 1.50 | each) |       |
| Yucca angustifolia  | light      | .15  | 1.00    | 8.00  |       |
|   | heavy      | .35  | 3.00    |       |       |
| " filamentosa   | _light     | .10  | .50     | 2.00  | 10.00 |
| Adam's Needle.  | heavy      | .20  | .75     | 3.00  | 18.00 |
|   | extra      | .30  | 2.50    |       |       |
| Scuppernong vines   | strong     | .25  | 1.50    | 9.00  |       |

#### CORDONS.

Cordons—Single and double arm....3-5′ 2.50 22.20

Apples:—(on Paradise) Alexander, Baldwin, Chenango, Early Harvest, Gravenstein, Jonathan, Northern Spy, Primate, Sweet Bough-Tompkins King, Wagner, Wealthy.

Pears:—(on Quince) Angouleme, Anjou, Bartlett, Clapp's Favorite, Easter Beurre, Hardy Giffard, Howell, Josephine of Malines, Lawrence, Louise Bonne of Jersey, Superfin.

These peculiarly trained dwarf fruit trees, of which we have still a limited number to offer, are especially adapted private places, where they surely will be a permanent source of interest, pleasure and profit. Year in year out they will repay diligent care by sure crops of fruits of extra large size and of a very superior quality. The main trunk of our about three-year-old plants is bent 18 inches above ground in "T" shape or with a few with one arm. Our trees are covered with fruit branches and are ready to bear next year. We are ready to give any desired cul, tural directions.

# Herbaceous Plants, Roots and Bulbs.

5 at 10 rates: 25 at 100 rates: 250 at 1000 rates.

|                         | 10  | 100  | 1000  |
|-------------------------|-----|------|-------|
| Aconitum fischeri       | .75 | 6.00 |       |
| Aletris farinosa        | .50 | 1.50 | 12.00 |
| Amsonia tabernaemontana | .75 | 5.00 |       |
| Aplectrum hiemale       | .75 | 5.00 | 30.00 |
| Arenaria diffusa        | .75 | 5.00 | 30.00 |
| Asarum virginicum       | .50 | 2.00 | 15.00 |
| Asclepias tuberosa      | .80 | 4.00 | 30.00 |
| Aspidium acrostichoides | .75 | 4.00 |       |
| Asplenium ebeneum       | .60 | 3.00 |       |
| Camassia esculenta      | .50 | 3.00 | 20.00 |
|                         |     |      |       |

|   | 0101 | , 11. 0. |        |
|---|------|----------|--------|
|   | 10   | 100      | 1000   |
| Camassia esculenta candidissima   | 1.00 | 7.50     |        |
| Canna flaccida  | .75  | 3.00     |        |
| Chimaphila maculata   | .75  | 3.00     | 25.00  |
| Clitoria mariana  | 1.00 | 5.00     | 30.00  |
| Cnicus repandus   | .40  | 1.50     | 9.00   |
| Coreopsis aurea   | 1.00 | 4.00     |        |
| " lanceolata  |      | 4.00     | 30.00  |
| Crinum americanum (Strong bulbs)  | 1.00 | 6.00     | 35.00  |
| Crotalaria sagittalis   | 1.00 | 4.00     |        |
| Ctenium americanum  | 1.00 | 3.00     | 35.00  |
| $ \begin{array}{c} \text{Cypripedium spectabile\_medium large} \\ \hline \textit{White Lady-Slipper.} \\ \text{Prices for large and smaller sizes upon} \end{array} $ | 1.50 | 12.50    | 110.00 |
|   |      |          |        |
| Dicentra eximia   | .90  | 7.50     |        |
| Dicentra eximia   | .75  | 3.50     | 25.00  |
| Venus Flytrap.  Drosera rotundifolia  | .50  | 2.00     | 15.00  |
| . Round-leaved Sundew.  | 1 00 | F 00     |        |
| Dodecatheon alpinum   |      | 5.00     |        |
| tetanurum   |      | 5.00     | 00.00  |
| Epigaea repens  | .75  | 3.00     | 20.00  |
| Eriocaulon decangulare  | .75  | 3.00     | 20.00  |
| Eriophorum virginicum   | 1.00 | 4.00     | 30.00  |
| Erythronium americanum  | .35  | 1.50     | 10.00  |
| Fritillaria atropurpurea  | .75  | 5.00     |        |
| " pudica  | .75  | 5.00     |        |
| " recurva   | .75  | 5.00     |        |
| " pleurifolia<br>We have these bulbs collected to order only.   | 1.00 | 8.00     |        |
| Galactia glabella   | .60  | 2.00     | 15.00  |
| Milk Pea. Galax aphylla   | .75  | 3.00     |        |
| Gentiana angustifolia   | 1.00 | 5.00     |        |
| Narrow-leaved Gentian. "saponaria   | 1.00 | 5.00     |        |
| Soapwort. Gillenia stipulacea Indian Physic.  | .50  | 3.00     |        |
| Habenaria blephariglottis   | .75  | 3.00     | 20.00  |
| " ciliaris  | .75  | 3.00     | 20.00  |
| Helianthus orgyalis   |      | 7.00     | 50.00  |
| Helleborus hybridus50c each   |      | 1.00     | 30.00  |
| Helonias bullata  | .60  | 4.50     |        |
| Hepatica triloba  | .75  | 3.00     |        |
| Liverleaf.  | .10  | 0.00     |        |
| Heracleum persicum  | 1.00 | 5.00     |        |

|   | 10          | 100   | 1000  |
|---|-------------|-------|-------|
| Heuchera americana  | .75         | 4.00  |       |
| Alum Root.  | 1.50        | 10.00 |       |
| Iris hexagona   | .75         | 3.00  |       |
| " pallida30c each   |             | 0.00  |       |
| Dark Blue.  | 2.00        |       |       |
| " verna   | .50         | 2.00  | 12.00 |
| " versicolor  | .75         | 2.50  |       |
| Jatropha stimulosa<br>Stinging Nettle.  | 1.00        | 4.00  |       |
| Leucocrinum montanum  | .75         | 6.00  | 35.00 |
| Lewisia rediviva  | .75         | 5.00  | 35.00 |
| Liatris graminifolia  | .50         | 2.00  | 12.00 |
| " squarrosa   | .50         | 2.00  | 12.00 |
| Lilium humboldti  | 2.00        | 12.00 |       |
| " pardalinum  | 1.00        | 8.00  | 55.00 |
| " washingtonianum   | 1.50        | 12.00 |       |
| "Washingtonianum  Above rare Californian lilies we shall have collected on order only, but all of them can be supplied in large quantities. Write us. |             |       |       |
| " superbumstrong Turk's Cap Lily.   | .75         | 4.00  |       |
| Mertensia alpinaForget-me-not.  | .75         | 6.00  | 50.00 |
| " fascicularis  | .60         | 5.00  |       |
| " sibirica  | .75         | 6.00  | 50.00 |
| Mitchella repensclumps  Partridge Berry.  | .75         | 3.00  | 20.00 |
| Opuntia arborescens   | 1.50        |       |       |
| " vulgaris  | .50         | 2.00  | 10.00 |
| Orontium aquaticum  | .60         | 3.00  |       |
| Osmunda cinnamonea<br>Cinnamon Fern.  | .75         | 3.00  | 15.00 |
| Pardanthus chinensis  | .75         | 4.00  |       |
| Passiflora incarnata  | .50         | 3.00  | 20.00 |
| Pentstemon puniceusPhlox carolina   | 1.00 $1.50$ | 6.00  |       |
| " subulataclumps Moss Pink.   |             | 3.00  | 20.00 |
| Polygala lutea  | .50         | 2.50  | 10.00 |
| Polypodium aureumGolden Polypody.   | .75         | 3.00  |       |
| "incanum  | .75         | 3.00  |       |
| Pyxidanthera barbulataclumps  |             | 4.00  |       |
| Rhexia mariana  | .75         | 3.00  | 18.00 |
| " virginica   | .50         | 2.50  | 15.00 |
| Rhynchosia erecta   | .50         | 2.50  | 12.00 |

|   |      | , 1 0. |       |
|---|------|--------|-------|
|   | 10   | 100    | 1000  |
| Rhynchosia reniformis   | .50  | 2.00   | 12.00 |
| Sarracenia flava  | 1.00 | 4.00   | 25.00 |
| purpurea  Pitcher Plant.  |      | 3.00   | 20.00 |
| " variolaris Spotted Trumpet Leaf.  |      | 4.00   | 25.00 |
| Schrankia angustata<br>Sensitive Briar.   |      | 4.00   |       |
| Sericocarpus conyzoides   |      | 4.00   |       |
| Silene virginica  | .75  | 3.00   |       |
| Sisyrrhinchium angustifolium  | .75  | 2.50   | 12.00 |
| Stillingia sylvatica  | 1.00 | 4.00   |       |
| Tephrosia virginica   | 1.00 | 4.00   | 25.00 |
| Tillandsia bracteata  | 1.00 | 8.00   |       |
| " usneoides<br>Florida Moss.  | .50  | 2.00   |       |
| " utriculata  |      | 8.00   |       |
| Tradescantia rosea  | .75  | 3.00   | 20.00 |
| Valeriana arizonicaSplendid novelty.  | 1.50 | 12.00  |       |
| Viola bicolor   |      | 8.00   |       |
| " pedata  | .75  | 3.00   | 16.00 |
| " primulaefolia   | .75  | 3.00   |       |
| Xyris brevifolia  |      | 3.00   | 20.00 |
| " caroliniana   | .60  | 2.00   | 12.00 |
| Yucca filamentosa (See page 8.)   |      |        |       |
| Zygadenus glaberrimus   | 1.00 | 5.00   |       |
| Chrysanthemum Selected hardy forms from old gardens, mixed colors, large flowers. | 1.00 | 4.00   |       |
| Poa arachnifera   |      |        |       |
| PINTHIRST VIOLET clames   | 1.00 | 3.00   | 20.00 |

#### PINEHURST VIOLET \_\_\_\_\_clumps 1.00 3.00 20.00

There is no better all-around useful violet. The flowers are very large, deep-purple and sweetly fragrant, on remarkably long stems. Very free bloomer, easily forced. The foliage is dark-green and very large. Try it for next winter. We send single plants at 10 cents postpaid.

## Prices for Large Quantities of Collected Shrubbery.

For extensive planting and for lining out in nursery rows, the sizes given below will be found especially adapted. Other sizes can be furnished as well in large lots, and we solicit correspondence.

|                        |             | 5000   | 10000  |
|------------------------|-------------|--------|--------|
| Acer rubrum            | _2-4'       | 30.00  | 50.00  |
| Andromeda mariana      | _1-3′       | 40.00  | 75.00  |
| " nitida               | _1-3'       | 40.00  | 75.00  |
| Cercis canadensis      | _1-2'       | 40.00  | 75.00  |
|                        | 2-4'        | 50.00  | 90.00  |
| Clethra alnifolia      | . 2-3'      | 35.00  | 65.00  |
| Cornus florida         | _1-3′       | 40.00  | 75.00  |
|                        | 3-5'        | 50.00  | 90.00  |
| Fothergilla alnifolia  | _2-3'       | 130.00 |        |
| Gelsemium sempervirens | _light '    | 30.00  | 55.00  |
|                        | heavy       | 45.00  | 80.00  |
| Ilex coriacea          | _2-4'       | 50.00  | 90.00  |
| " glabra               | _1-3'       | 40.00  | 75.00  |
| " opaca                | 1-3'        | 100.00 |        |
| " verticillata         | _2-4'       | 60.00  |        |
| Juniperus virginiana   | _6-12"      | 35.00  | 60.00  |
|                        | 1-3'        | 45.00  | 70.00  |
| Leucothoe catesbaei    | _2-4'       | 40.00  | 75.00  |
| Magnolia glauca        | _1-3/       | 80.00  | 140.00 |
|                        | 3-5'        | 90.00  | 160.00 |
| Myrica cerifera        | _2-3'       | 40.00  | 75.00  |
| Oxydendrum arboreum    | _2-3'       | 50.00  | 90.00  |
|                        | 3-5'        | 60.00  | 100.00 |
| Sassafras officinale   | _2-3'       | 35.00  | 60.00  |
| Smilax laurifolia      | strong      | 40.00  | 70.00  |
| " walteri              | strong      | 40.00  | 70.00  |
| Tilia americana        | 9-12"       | 25.00  | 40.00  |
|                        | 1-3'        | 30.00  | 50.00  |
| Viburnum nudum         | _2-4'       | 35.00  | 60.00  |
| Vinca major            | _clumps tr. | 37.50  | 75.00  |
| " minor                |             | 37.50  | 75.00  |
| Xanthorrhiza apiifolia | light       | 35.00  | 60.00  |
|                        | heavy       | 45.00  | 80,00  |
| Yucca filamentosa      | _light      | 40.00  | 70.00  |
|                        | heavy       | 75.00  | 125.00 |

#### THE PINEHURST NURSERIES

devote now about 75 acres of well improved sandy loam to the cultivation of high-grade nursery stock. The sandy properties of our soil are remarkably conducive to the formation of a system of very fine fibrous roots.

We make a specialty of the woody and herbaceous plants of North Carolina and especially of those of the eastern section. As a perusal of the foregoing pages will make evident, there is here quite a galaxy of truly valuable and rare kinds, and we claim the honor to have introduced to the wholesale trade quite a number of distinguished plants so far; among them Fothergilla alnifolia, Myrica pumila, Andromeda nitida, Cliftonia ligustrina, Lupinus diffusus, etc. All these plants are of such an intrinsic value to the nurseryman and planter that they soon will prove indispensable to them.

About our climate we might say that while continuous severe weather during Winter is almost unknown here, the weather is quite cold enough to enable us to harden our plants thus that they are perfectly adapted to any cold climate, and in fact the majority of our shipments are directed northward.

We fully appreciate the confidence shown in us by our numerous customers and we trust that they will continue to favor us with their commands. Others we respectfully request to give us the pleasure to fill at least a trial order for them.

Very truly yours,
PINEHURST NURSERIES,
OTTO KATZENSTEIN, Manager.